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IN THE MATTER OF:
:
Alex Ayers
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: Fact Finding
: Hearing
Application for Event
:
Pub Crawl
:
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The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street N.W., Washington, D.C., Chairperson Ruthanne Miller, presiding.

PRESENT:

RUTHANNE MILLER, Chairperson

DONALD BROOKS, Member

NICK ALBERTI, Member

HECTOR RODRIGUEZ, Member

MIKE SILVERSTEIN, Member

JAMES SHORT, Member

HERMAN JONES, Member

1 P-R-O-C-E-E-D-I-N-G-S

2 3:10 p.m.

3 CHAIR MILLER: All right, we are
4 back on the calendar for a Fact Finding
5 hearing, for a pub crawl. The Applicant is
6 Mr. Alex Ayers. Is that you, sir?

7 MR. AYERS: Yes.

8 CHAIR MILLER: Okay, the date of
9 the event is April 11th, 2015. I have the
10 name as Big Twelve Turns 21 Pub Tour/Big 12
11 D.C. Alumni Pub Tour.

12 MR. AYERS: Yes.

13 CHAIR MILLER: Okay, and the size
14 of the event is estimated to be 225 to 300.

15 Okay, so, I'm going to -- even
16 though I said who you were, I'm going to ask
17 you to identify yourself for the record again.

18 MR. AYERS: I am Alex Ayers.

19 CHAIR MILLER: Okay, and our
20 investigator?

21 MR. GANENNI: Investigator Abiye
22 Ganenni with ABRA.

1 CHAIR MILLER: Okay, great. So,
2 Mr. Ayers, I think there -- the main reason
3 we've called you here for a Fact Finding is
4 because it's our understanding this is your
5 first pub crawl, is that correct, here in
6 D.C.?

7 MR. AYERS: This will be our third
8 pub crawl.

9 CHAIR MILLER: In D.C.?

10 MR. AYERS: In D.C.

11 CHAIR MILLER: Okay.

12 MR. AYERS: The previous two were
13 -- our first two were a lot smaller, because
14 we didn't know how popular the event would be.

15
16 The first year we had about 150,
17 the next year we had about 170. So, it's
18 below the 200 requirement for the permit.

19 CHAIR MILLER: Okay.

20 MR. AYERS: This year we're hoping
21 to expand that to about 300.

22 CHAIR MILLER: That's why we were

1 not aware of them, but we are now, okay.

2 Where were those?

3 MR. AYERS: The first year was on
4 Capitol Hill, the 8th Street region and
5 Pennsylvania. Then last year was in
6 Chinatown.

7 CHAIR MILLER: Where?

8 MR. AYERS: Chinatown.

9 CHAIR MILLER: Chinatown, okay.

10 So, I mean, where did you get your information
11 on how to put a pub crawl together?

12 MR. AYERS: Just mostly from
13 having participated in them, not necessarily
14 just in D.C. but --

15 CHAIR MILLER: In Virginia?

16 MR. AYERS: Across the country,
17 mostly. I mean, we come together from the Big
18 12 schools. So, that's looking at -- sorry,
19 Big 12 schools were in, I believe six states.
20 So, everyone has done them differently in most
21 states.

22 We also disliked how a lot of

1 those worked, where it was just a free-for-
2 all, because it's alumni. You come from a
3 school, you have a reason to be with these
4 other members from your school.

5 CHAIR MILLER: Right.

6 MR. AYERS: So, that's why we kind
7 of changed the format from the traditional
8 free-for-all, just go to these bars, wherever
9 you want to. It's a structured going from one
10 bar to the next, with your team of school --
11 with your alumni, and it also gives you the
12 opportunity -- because the way it rotates is
13 that you are always with another alumni group,
14 and that gives you the opportunity to meet
15 alumni from other schools.

16 It kind of serves as both a fun
17 event and then also a networking with other
18 schools event.

19 CHAIR MILLER: Is this just one
20 school, this event, or is it more than one
21 school?

22 MR. AYERS: This will be 10

1 schools.

2 CHAIR MILLER: Ten schools, okay.

3 MR. AYERS: Unfortunately, the Big
4 12 no longer has 12 schools. We only have 10.

5 CHAIR MILLER: Okay, and when you
6 did the other pub crawls, were they the same
7 concept, just smaller?

8 MR. AYERS: Yes, it was just --

9 CHAIR MILLER: Just growing?

10 MR. AYERS: Same concept, only
11 smaller. The first year, we only had seven
12 schools.

13 CHAIR MILLER: Okay.

14 MR. AYERS: We just couldn't find
15 people from the other schools, and so, then
16 now, we have grown to all 10 schools.

17 CHAIR MILLER: Okay, so, it's --
18 so, this isn't open to just anybody?

19 MR. AYERS: No.

20 CHAIR MILLER: Okay, so --

21 MR. AYERS: There's nothing we can
22 do to stop someone from buying a ticket, but

1 they have no incentive to come.

2 CHAIR MILLER: Okay, so, and so,
3 this is catered to obviously, people who are
4 over 21?

5 MR. AYERS: Yes, I mean, alumni.

6 CHAIR MILLER: Okay, so, you have
7 that in there, all right.

8 How is it different from your --
9 in your concept, from other pub crawls, other
10 than that? How do you control it more than
11 you say others are controlled?

12 MR. AYERS: Mostly because of the
13 team format, we're also going to have to team
14 captains, along with a coordinator that -- the
15 coordinators are the group that is kind of the
16 planning committee. There's a representative
17 from every school, and then you have team
18 captains that are going to be there.

19 They're the ones that keep an eye
20 on the clock, keep an eye on what's going on,
21 and then help transition from bar to bar.

22 CHAIR MILLER: And I think -- does

1 it say in your application that, you know,
2 they can only stay like up to an hour at a
3 certain place --

4 MR. AYERS: Yes.

5 CHAIR MILLER: -- then they have
6 to move?

7 MR. AYERS: Because it is very
8 structured, in that you move from one bar to
9 the other.

10 CHAIR MILLER: Okay.

11 MR. AYERS: So, you're about an
12 hour at a bar, because then obviously it takes
13 time to go to the next. So, 45 minutes to an
14 hour at a bar.

15 CHAIR MILLER: Okay.

16 MR. AYERS: With another school,
17 and then you go meet another school at another
18 bar.

19 CHAIR MILLER: And what are the
20 hours of your pub crawl?

21 MR. AYERS: Registration will open
22 at noon. The first bar that you go to is a

1 one o'clock then. So, it's about an hour at
2 registration and then the last bar you get to
3 is a six, and then it ends at seven.

4 CHAIR MILLER: Okay, and did you -
5 - well, I guess Mr. Ganenni would probably
6 know this, but did you send all the list of
7 your names to ABRA, to see whether they were
8 all qualified?

9 MR. AYERS: Yes, it was on the
10 original application. The difference was Big
11 Hunt, Griffin, James Hoben, Front Page, Mad
12 Hatter, Irish Whiskey and Public Bar.

13 CHAIR MILLER: Okay, all of these
14 have been approved by ABRA?

15 MR. AYERS: I believe so. I have
16 not heard otherwise.

17 CHAIR MILLER: Okay, Mr. Ganenni?

18 MR. GANENNI: I'm not sure, but
19 those are bars that have typically
20 participated.

21 CHAIR MILLER: Right.

22 MR. AYERS: And have been cleared

1 in the past.

2 CHAIR MILLER: Right, okay. Do
3 you have any security kind of arrangements
4 made?

5 MR. AYERS: Mostly it's just with
6 the bars themselves. They all have a
7 'bouncer' at the front door, that checks ID's,
8 and then obviously, bar's captains and our
9 captains, kind of check to make sure nobody is
10 getting too drunk, keep the crowd under
11 control.

12 CHAIR MILLER: What do you mean
13 your own captains?

14 MR. AYERS: Each team has two
15 captains. They're the ones that help shift
16 from bar to bar.

17 CHAIR MILLER: Okay.

18 MR. AYERS: They're not
19 necessarily sober, but they're suppose to stay
20 more sober than the rest.

21 CHAIR MILLER: They're not
22 necessarily security people but they're --

1 MR. AYERS: No, they're not
2 necessarily security.

3 CHAIR MILLER: -- suppose to watch
4 out for things?

5 MR. AYERS: But they generally
6 watch out for the welfare of everyone on their
7 team.

8 CHAIR MILLER: Okay, other
9 questions from Board Members?

10 MEMBER ALBERTI: Yes, couple of
11 quick questions.

12 CHAIR MILLER: Okay, Mr. Alberti.

13 MEMBER ALBERTI: So, you have
14 these team coordinators that help shepherd
15 people form -- the groups from bar to bar?

16 MR. AYERS: Yes.

17 MEMBER ALBERTI: Is that correct?

18 MR. AYERS: Well, there's the team
19 captains. Those are the volunteers. Those
20 aren't necessarily -- and there is the
21 coordinators.

22 MEMBER ALBERTI: Right, the

1 coordinators.

2 MR. AYERS: The coordinators are
3 the overall -- that's the planning committee.
4 A lot of times, the coordinator is a captain,
5 sometimes they're not.

6 Often times, I try and get two
7 captains from Iowa State, they will continue
8 to monitor the whole pub crawl. That way I'm
9 not only stuck with Iowa State, I can go and
10 help others.

11 MEMBER ALBERTI: Right, but every
12 school has it's own coordinator?

13 MR. AYERS: Yes, every school has
14 its own coordinator. That's the list that
15 came with -- in the --

16 MEMBER ALBERTI: Okay, and that's
17 the -- the job of the coordinator is to get
18 them really -- keep them on track from --

19 MR. AYERS: Yes, the coordinator
20 is -- they start -- they help all the way
21 through from the initial selling of tickets,
22 to their school, marketing it to their school,

1 and then the day of.

2 MEMBER ALBERTI: Okay, are they
3 drinking?

4 MR. AYERS: Generally, yes.

5 MEMBER ALBERTI: Okay, all right.
6 So, we can't really count on them as security.

7 MR. AYERS: Not necessarily as
8 security, no, but they are -- their job is
9 somewhat to watch out for --

10 MEMBER ALBERTI: Do you have any
11 volunteers who are designated non-drinkers,
12 who will be sort of keeping an eye on the
13 whole crawl, so to speak?

14 MR. AYERS: No, we don't have
15 that, mostly because most people don't want to
16 pay \$20 to come and participate.

17 MEMBER ALBERTI: I understand, but
18 volunteers that were in charge --

19 MR. AYERS: In the past we had
20 considered the idea that, you know, there are
21 people out there that -- I mean, I have a very
22 good friend, maybe he has one beer in a day.

1 He would come on this event, pay \$20 and would
2 fill that job very well, but it's just -- not
3 something we've ever followed through with.
4 It's something we've just considered in the
5 past.

6 MEMBER ALBERTI: All right, well,
7 I'm not going to hold you to it, but it's
8 probably a good idea to have at least a couple
9 -- have some volunteers monitoring, be a
10 contact, because I don't know, do you have a
11 contact person the bars if something goes --

12 MR. AYERS: Yes.

13 MEMBER ALBERTI: -- awry?

14 MR. AYERS: We have contacts for
15 all the bars. It's typically the bar manager.
16 We ask them a few days ahead of time if
17 they're going to be there, if not --

18 MEMBER ALBERTI: Who do they call?

19 MR. AYERS: They have all of our
20 contact information, specifically me, and then
21 Rob Brady from West Virginia.

22 MEMBER ALBERTI: But you're going

1 to be drinking?

2 MR. AYERS: Yes.

3 MEMBER ALBERTI: See, that's my
4 dilemma, all right? So, I know this is a
5 small event and --

6 MR. AYERS: Yes.

7 MEMBER ALBERTI: -- but you know,
8 you really should be -- you should have some
9 -- someone who is not -- is completely sober
10 --

11 MR. AYERS: Okay.

12 MEMBER ALBERTI: -- or at least
13 several -- yes, I don't know how many people,
14 but in this case, maybe at least a couple --

15 CHAIR MILLER: Yes.

16 MEMBER ALBERTI: -- kind of being
17 a person who is responsible for -- to give
18 directions, if something goes awry, who hadn't
19 been drinking, all right?

20 MR. AYERS: Yes.

21 MEMBER ALBERTI: No, I trust that,
22 you know, you guys will be responsible, but

1 it's the best policy.

2 MR. AYERS: Okay.

3 MEMBER ALBERTI: Okay, the other
4 question, have you talked to MPD and let them
5 know you're going to be there?

6 MR. AYERS: No, we have not.

7 MEMBER ALBERTI: All right, that's
8 a requirement.

9 MR. AYERS: Okay.

10 MEMBER ALBERTI: It's in our regs.
11 You have to call MPD. Investigator Ganenni
12 can help you identify who to call. You need
13 to let them know. It's just a matter of
14 letting them know that you're going to be out
15 and about how many people to expect, so that
16 they can plan.

17 They may not want to staff-up.
18 They may want to. That's their decision, but
19 at least you give them the information.

20 MR. AYERS: Okay.

21 MEMBER ALBERTI: All right, thank
22 you. That's it.

1 MR. AYERS: Thanks.

2 CHAIR MILLER: Thank you. Okay,
3 others? Mr. Ganenni?

4 MR. GANENNI: Thank you. I have
5 just a couple of questions.

6 First of all, I just want to say
7 what's unique to this is this whole idea of
8 the captains and coordinators, I think that's
9 a pretty good.

10 Like Mr. Alberti said, it probably
11 would be a better idea if they weren't
12 drinking, but it's still kind of a cool
13 notion, where there's people shepherding
14 people to the next place and monitoring,
15 specifically the pub crawl patrons, rather
16 than relying on the establishment. I think
17 that's a great idea.

18 But my question is, is that you
19 said that it's about an hour in each bar.
20 Sometimes people refer to it as power-
21 drinking. What are you guys doing to prevent
22 that kind of -- that anxious drinking, like,

1 "We've only got 10 minutes left," you know?

2 MR. AYERS: Okay, as far as I
3 know, that is typically -- one of the reasons
4 we also said, is they carry -- well, the first
5 year we did this, because we knew that it was
6 only going to be an hour.

7 One of the things we started
8 saying was, what do we do to make sure that
9 there's an efficient movement of people from
10 bar to bar. It's making sure they understand
11 that there is this much time left. We also
12 have to do a certain amount of things at bars.

13 I guess one thing I forgot to
14 mention is that we have a Twitter scavenger
15 hunt that takes place, where every bar,
16 there's a certain number of points that have
17 to be -- that they have to do, it's a two-
18 point, a four-point event and six-point event.

19 So, there is activities that are
20 going on there --

21 MR. GANENNI: Okay.

22 MR. AYERS: -- that don't involve

1 drinking, that they also have to do.

2 MR. GANENNI: Kind of makes sense,
3 okay.

4 MR. AYERS: So, I mean, if they
5 haven't gotten these done yet and there's only
6 10 minutes left, there is not going to be time
7 for that drinking. At the same time, if they
8 get it done early, that really only leaves the
9 time for them to have one drink.

10 We also encourage not buying
11 pitchers. When we go to bars, asking for
12 specials. We ask not to do buckets. We ask
13 not to do pitchers. It's to do individual
14 drinks. So, that way, they're only buying one
15 drink at a time, a 12-ounce beer typically --
16 not sure why we chose Miller Lite, but Miller
17 Lite is the one we asked for from bars, and
18 so, they do glasses of Miller Lite or single
19 drinks.

20 MR. GANENNI: Okay, and then just
21 out of curiosity, how did you guys select the
22 bars, as far as being involved in the pub

1 crawl?

2 MR. AYERS: The committee, at the
3 beginning of the year, when we chose when to
4 do it, when we first chose the date April
5 11th, because of the Cherry Blossom festival
6 and the Caps game, chose not to go in
7 Chinatown, which pretty much left Dupont
8 Circle, because we knew the size of the bars
9 was really too small in Capitol Hill from the
10 first year.

11 From there, it was a list of
12 basically, compiled a list of all the bars in
13 the area, and then it's just down to popular
14 vote, which ones of these do we like the most?
15 Which ones do we think work best on the pub
16 crawl?

17 MR. GANENNI: Okay, that's all
18 I've got. Thank you.

19 CHAIR MILLER: Thank you. How
20 many people on a team?

21 MR. AYERS: Typically it would be
22 -- well, the smaller schools will get about 15

1 students. The larger, they get about 25. We
2 try and get around 20 per team, 20 to 25, but
3 some schools never quite reach 20.

4 CHAIR MILLER: Did you say they
5 were students?

6 MR. AYERS: No, not necessarily.
7 Alumni.

8 CHAIR MILLER: Okay, I thought you
9 said. Okay, they're Alum. They're all Alum.

10 MR. AYERS: Yes.

11 CHAIR MILLER: And there is food
12 at the bars, I assume?

13 MR. AYERS: Yes, every bar will
14 have -- has food. Last year, the one we did
15 was Rocket Bar, and we talked to Tortilla,
16 it's a taco place next door, and they brought
17 burritos in to sell at the bar.

18 CHAIR MILLER: Okay, I mean, I
19 assume they serve them fairly quickly. It's
20 not like you have to order and wait and then
21 it's almost time to go.

22 MR. AYERS: Yes, because there is

1 only going to be an hour. So, it's --

2 CHAIR MILLER: Okay.

3 MR. AYERS: Try not to have them
4 order a steak or anything.

5 CHAIR MILLER: Right.

6 MR. AYERS: But you know, steaks,
7 yes.

8 CHAIR MILLER: Okay, so, the other
9 bars are geared up for the same hour thing?

10 MR. AYERS: Yes.

11 CHAIR MILLER: Okay, other
12 questions? Okay, what about -- Mr. Alberti
13 suggested about having somebody responsible,
14 who isn't drinking. Is that something you can
15 incorporate into your model?

16 MR. AYERS: It's something I think
17 we can try and do, just finding someone. I
18 have an idea of who, because he has doesn't
19 drink anyways.

20 So, we will try our best to try
21 and get that in, otherwise, I guess I'll just
22 volunteer to do it.

1 CHAIR MILLER: Because I mean,
2 normally, you know, there is an emergency
3 number if something goes wrong. I mean, you
4 all are responsible for the public crawls. I
5 mean, the establishment is responsible for the
6 establishment.

7 But still, you're ultimately
8 responsible. So, you know, we're envisioning
9 is -- you know, if somebody calls with an
10 emergency, and there's nobody sober there,
11 that's a problem.

12 MR. AYERS: Yes.

13 CHAIR MILLER: Yes, okay. All
14 right. Okay, so, you're on the record here
15 for saying that you would provide somebody to
16 be responsible who is sober, okay? It's not
17 in your application, but we're ready to
18 approve your application, but we're going to
19 take your word on the record, that you'll add
20 that to it.

21 MR. AYERS: Yes.

22 CHAIR MILLER: Okay, all right.

1 Then I'm going to move that we grant this
2 application. Do I have a second?

3 MEMBER SILVERSTEIN: Second.

4 CHAIR MILLER: Mr. Silverstein has
5 seconded the motion. All those in favor say
6 aye.

7 (Chorus of ayes)

8 CHAIR MILLER: All those opposed?
9 All those abstaining?

10 (No audible response)

11 CHAIR MILLER: Motion passes 6-0-
12 0.

13 MEMBER ALBERTI: I think we have
14 our volunteer. No, I'm just kidding.

15 CHAIR MILLER: If you have any
16 questions, you know, before your pub crawl,
17 feel free to call Mr. Ganenni, and this is our
18 General Counsel, Martha Jenkins, all right.

19 MEMBER ALBERTI: And to get a
20 ticket, right?

21 CHAIR MILLER: And to get a job.
22 All right, let's see, we have a hearing at

1 3:30 p.m., a fact finding hearing.

2 (Whereupon, the above-entitled
3 matter went off the record at 3:26 p.m.)
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